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FEDERAL COMMUNICATIONS COMMISSION
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ORIGINAL

October 16, 2003
VIA MESSENGER

OUR FILE NO. 2502502-2

Ms. Marlene Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 20554

Re: WC Dockets 02-361, 03-45 and 03-211

Dear Ms. Dortch:

On October 15, 2003, Bryan Martin, CEO of 8x8, Inc., Barry Andrews, President of 8x8, Inc., Christy Kunin and Larry Blosser met with William Maher, Bureau Chief, Jeffrey Carlisle, Senior Deputy Bureau Chief, Jennifer McKee of the Pricing Policy Division and Thomas Navin of the Competition Policy Division, all from the Wireline Competition Bureau. During the meeting, we described 8x8 and its Packet8 voice- and video-over-IP services, demonstrated the devices (endpoints) used to establish IP communication sessions, and answered questions regarding the provision of 8x8 services. 8x8 representatives identified key technology and policy issues currently creating market uncertainty and affecting the ability of companies such as 8x8 to attract the capital needed to deploy innovative IP-based products and services to consumers and businesses. These issues include location/privacy/E911, universal service and state certification and regulatory requirements. 8x8 stressed the need for the FCC to act quickly to provide the industry with an opportunity to resolve these issues on a comprehensive, consistent nationwide basis.

Sincerely,

Gray Cary Ware & Freidenrich LLP



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Admitted to practice in the District of Columbia and Maryland

CCK:LLL

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cc: William Maher
Jeffrey Carlisle
Jennifer McKee
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